BOSCH TERMOTECNOLOGIA

Global Player in Gas Water Heating



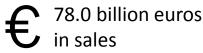






Bosch Termotecnologia Global Player in Gas Water Heating Bosch Group Facts & Figures

Bosch Group





400,500 associates



Mobility Solutions

One of the world's largest suppliers of mobility solutions



Industrial Technology

 Leading in drive and control technology, packaging, and process technology



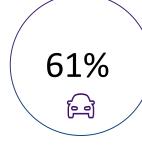
Energy and Building Technology

- ▶ One of the leading manufacturers of security and communication technology
- Leading manufacturer of energy-efficient heating products and hot-water solutions



Consumer Goods

- ► Leading supplier of power tools and accessories
- ► Leading supplier of household appliances



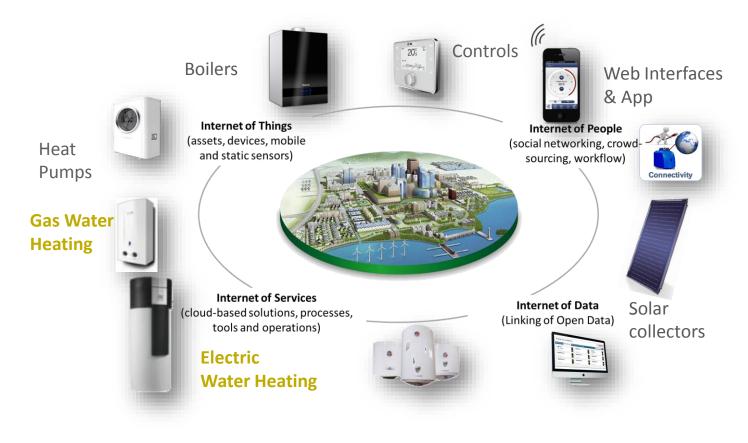
Share of sales







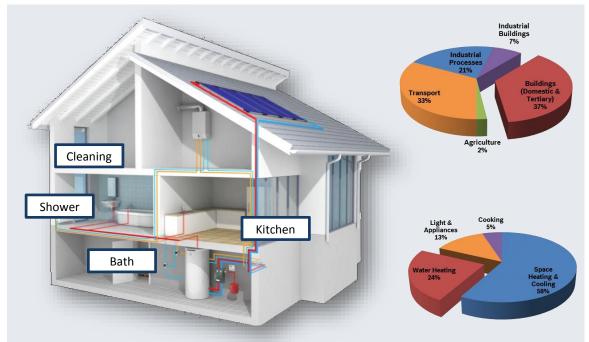
Bosch Termotecnologia Global Player in Gas Water Heating Product Portfolio of Residential Water Heating





Bosch Termotecnologia Global Player in Gas Water Heating Bosch Residential Water Heating Facts & Figures

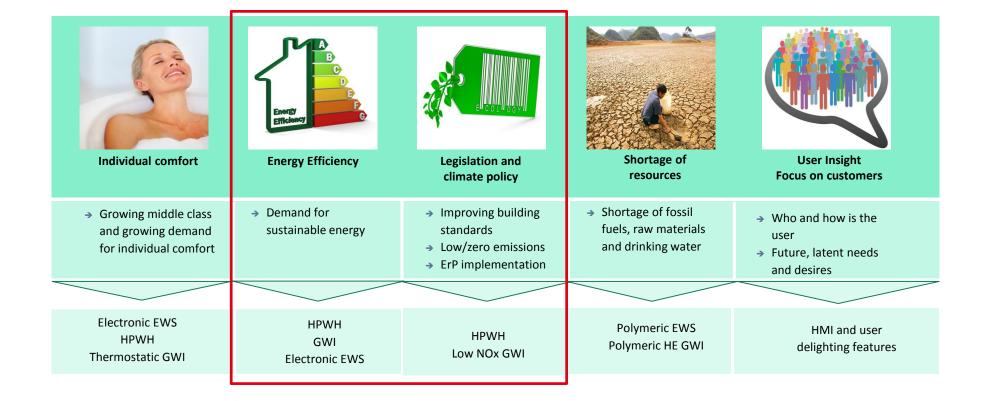




Water heating has a relevant role in domestic energy and water budget

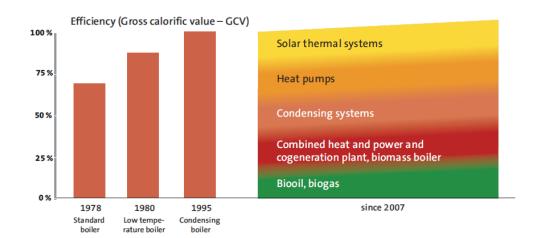


Bosch Termotecnologia Global Player in Gas Water Heating Bosch Residential Water Heating Drivers



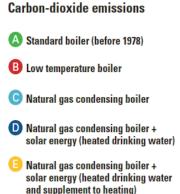


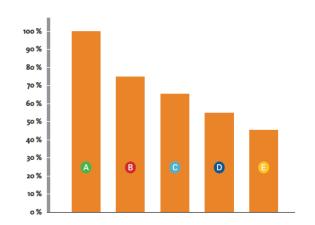
Bosch Termotecnologia Global Player in Gas Water Heating Efficiency – Historic overview



Appliance efficiency
Reached near 100% limit
20+ years ago

Further improvements are done at system level







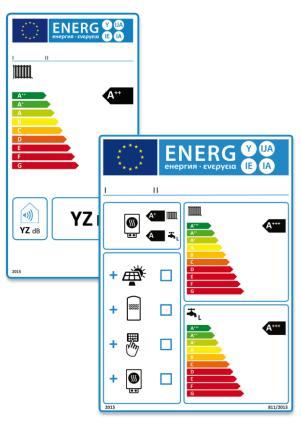
Bosch Termotecnologia Global Player in Gas Water Heating Ecodesign



Ecodesign Directive

of the European Parliament and of the Council of

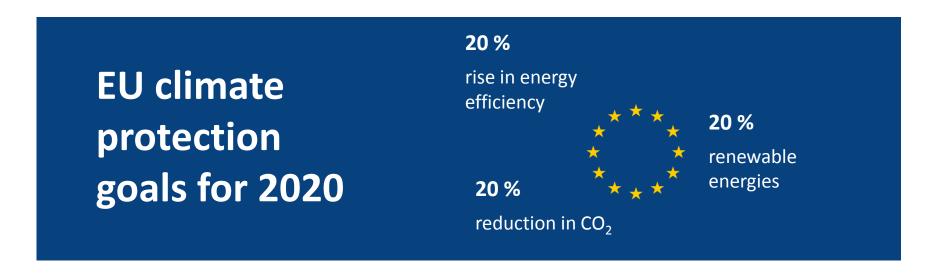
of the European Parliament and of the Council of 21 October 2009





Bosch Termotecnologia Global Player in Gas Water Heating Ecodesign – Why?

- Changes in the global climate
- Rising environmental pollution
- Growing dependence on the import of fossil fuels
- Rising energy costs in European Union





Bosch Termotecnologia Global Player in Gas Water Heating

Ecodesign – Efficiency classes

		ηs [%]*	Fuel oil	Natural gas	Power
	rom 2019	≥ 150	System only		Brine/water heat pump Water to water heat pump
A++		≥ 125			
A+		≥ 98	СНР	CHP / GHP	Air to water heat pump
A		≥ 90	Condensing		
В		≥ 82	boiler\water heater		Direct electric + smart
С		≥ 75	non-condensing	S	
D _{N/}	/A	≥ 36	boiler\water heater		Direct electric
E N/	/A	≥ 34			

^{* -} Depends on Appliance size\power



Bosch Termotecnologia Global Player in Gas Water Heating Primary energy factor

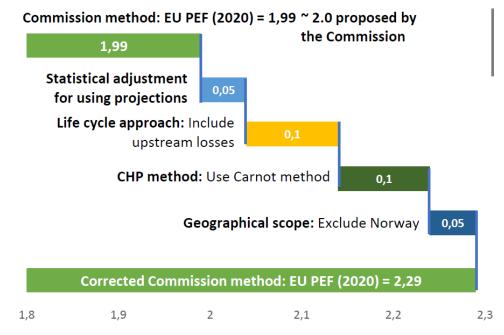
How is efficiency calculated:

$$\eta_{wh} = \frac{Q_{ref}}{(Q_{fuel} + CC \cdot Q_{elec})(1 - SCF \cdot smart) + Q_{cor}}$$

CC – Is the primary energy factor. Relates electric power to the primary source (gas, coal, ...)

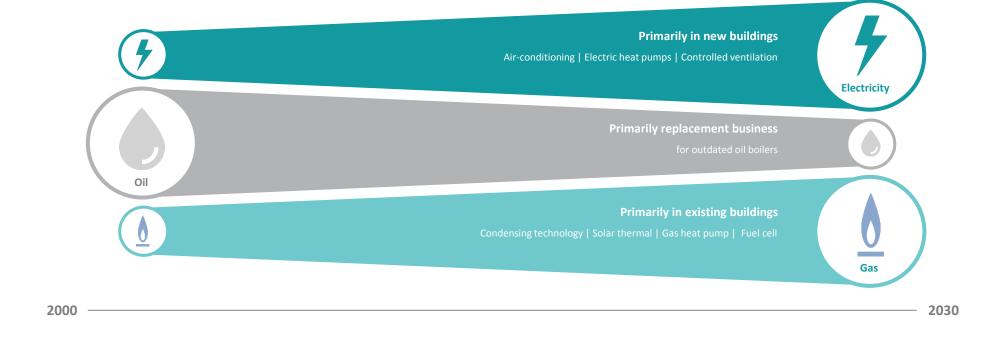
Currently the value is <u>2.5</u> which means the maximum power for a direct heating electric appliance is <u>40%</u>

New proposed value is <u>2.3</u> which means the maximum power for a direct heating electric appliance is 44%



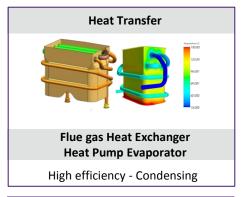


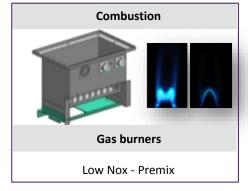
Bosch Termotecnologia Global Player in Gas Water Heating Looking Forward: Trends of Energy Forms and Technologies

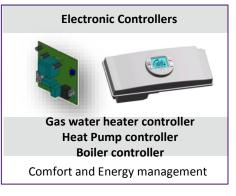




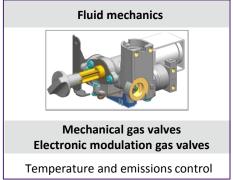
Bosch Termotecnologia Global Player in Gas Water Heating Core Technologies and Technical Trends in water heating

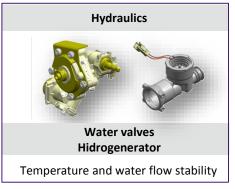


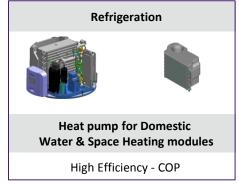


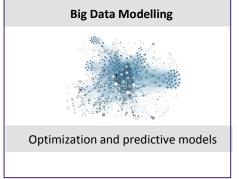














Residential Hot Water: We want to take a leading market position Gas water heaters: milestone in technology and design

- Maximum hot water comfort and optimised energy efficiency
- ► Comfortable operation with **remote access**
- Easy to install
- Easy to operate and maintain
- Extreme temperature stability
- ► Wi-Fi connectivity
- ► High energy efficiency (EF 0.98)
- ► High modulation range (3kW-63kW)
- ► Low NOx (20 PPM)



Bosch Termotecnologia Global Player in Gas Water Heating Future of Gas Technologies in Residential Water Heating





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THANK YOU!